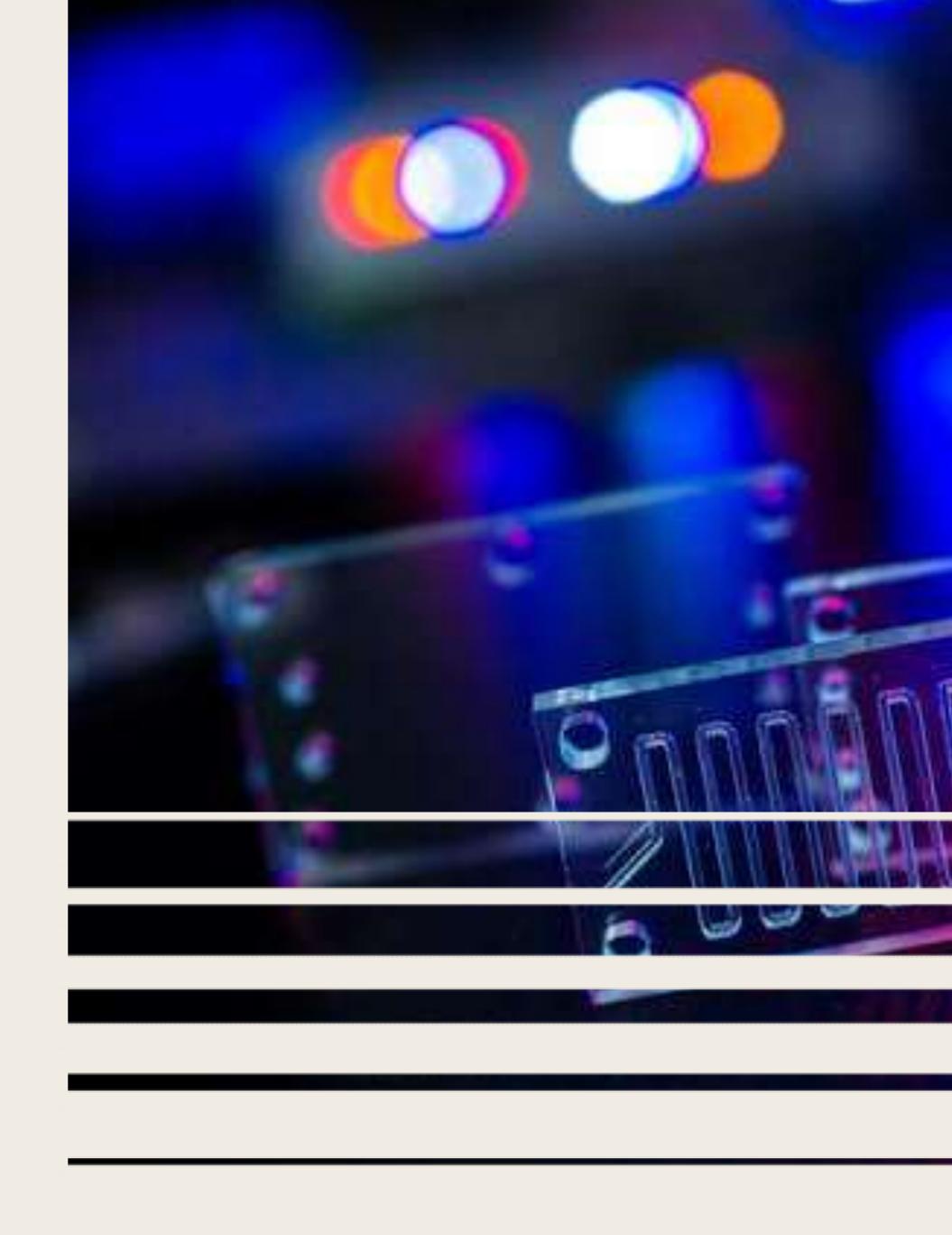


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# Transforming *industry*. Creating *legacy*.

A venture capital fund investing into high growth businesses in value-driven sectors throughout the supply chain.

## Introduction & Overview



### An introduction to EverQuest

#### Founded with a clear vision

- Backing disruptive enabling technologies and manufacturing solutions
- In Deep MakeTech covering advanced processes, materials and design technologies
- For value driven sectors throughout the supply chain

### Our edge for investors

- Partnering with large Contract Research Organisations to invest into their best partners.
- Exclusive partnership with CPI, the UK leader in scale-up manufacturing.
  - Access to 300+ proprietary, off-market deals annually with lower entry valuations and minimal competition
  - A network of <u>700+ highly</u> trained CPI staff, accelerating growth and exit potential
  - Co-investment opportunities via the <u>CPI Evergreen Fund</u>

#### Senior investment team

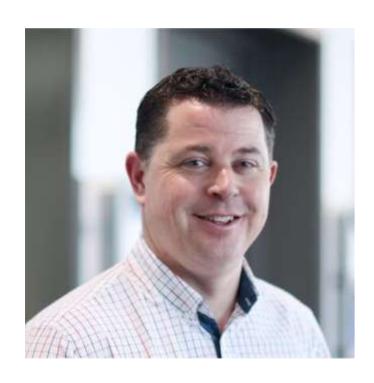
- Founding team from Beringea, Maven and CPI
- £1+ billion in cumulative exits delivered independently
- <u>4 years</u> as an integrated team with <u>zero failures</u>
- Experience from private equity, industry and legal



### Experienced Multidisciplinary Team



**Dr. Stephane Mery**Partner



**Dr. Ian Smith**Head of Investor Partnerships



Peter Smith
Partner



Sarah Wang
Investment Analyst



Hannah Wade
Partner



Frank Millar
CEO at CPI

- Senior investment team with over £1 billion of exits.
- Previous experience at large VCs.
- Over 100+ years of collective experience.
- This is our second fund. First fund has invested in 8 companies over last 3 years.

### Our Investment Strategy

Backing disruptive technologies and solutions that develop products and processes:

- Stronger
- Faster
- Cheaper
- Smaller
- More efficient
- Sustainable

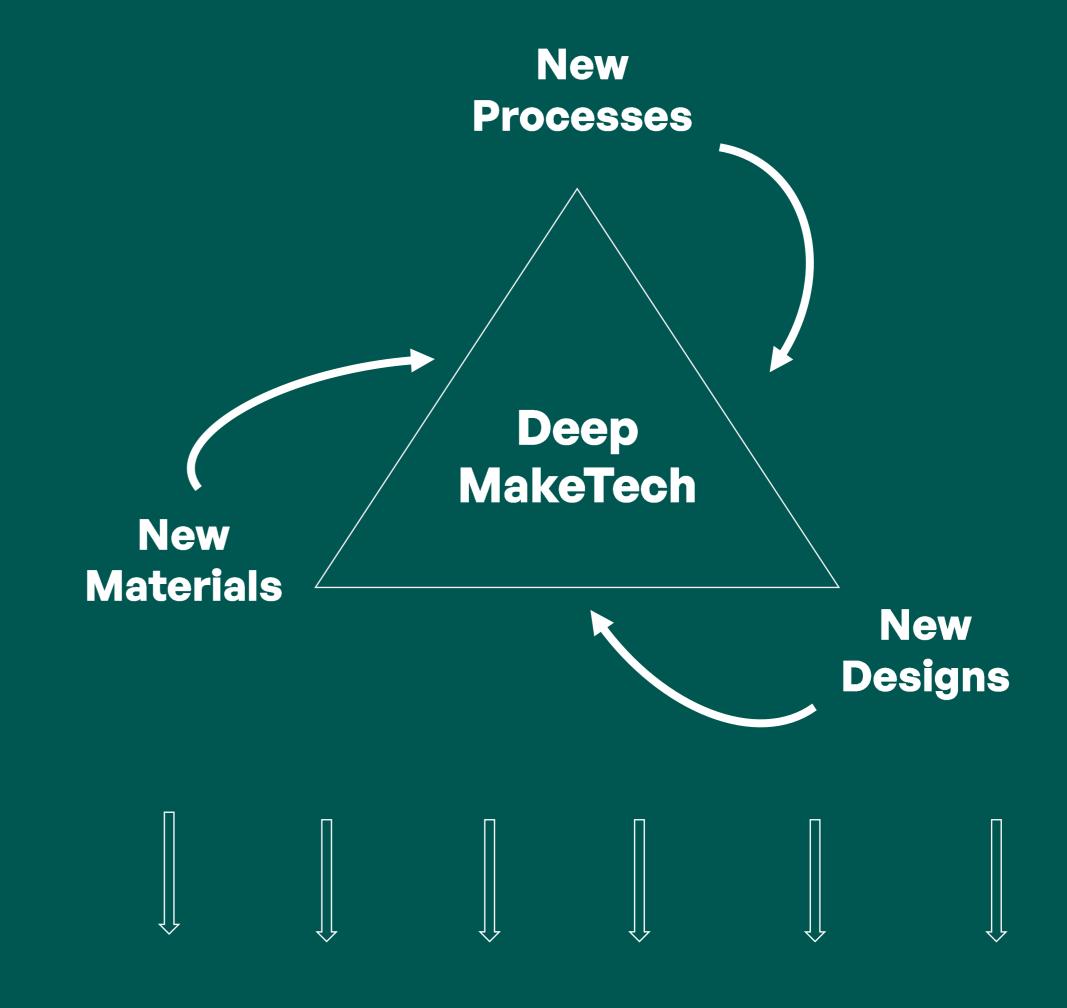
A few champions of Deep MakeTech











Healthcare Automotive Semiconductor

Renewable Fine Agriculture chemistry







- Repatriation for onshore manufacturing.
- Control of the supply chain and remove industrial bottlenecks.



### **Technology pull**

Software and hardware driven.



A thematic investment

approach

Market in UK



### Which is new for a lot of investors

- Less familiar to generalist investors.
- Act as lead investor for due diligence validation.



### Our expertise is unique

- Significant experience in the sector.
- CPI has 20-year track record of scale up expertise.

### Strategic Partnership

### Strategic Partnership





- A leading innovation centre:
- CPI has 6 national centres of excellence hosting 100's of businesses.
- Partnerships with blue chip companies such as Rolls Royce, GSK, Moderna, P&G and Unilever.
- A team of over 700 scientists, engineers and business staff.

£80m

£220m

20

Revenue

Physical assets supporting SMEs with scale up technology.

Year track record of providing SME support

## Powerhouse in Deep MakeTech



Biologics





Design

























### Our locations

National network of offices across the United Kingdom.





### EverQuest deal flow

1,000+

Companies worked with CPI

300+

Qualified deal flow every year

8

Successful investments

3.

### Investment Strategy



### A down to earth Investment Strategy

### To deliver for investors



Enabling technologies

- New Processes (eg. circularity).
- New Materials (eg, biologics, polymers).
- New Designs (eg. simplify, miniaturise).



Next value inflection point defined

- Invest in companies at a competitive price target.
- Rigorous tech gap assessment.
- Clear go to market strategy.



Exit outcome well identified

- Strategic buyers already established.
- Deliver 3x money multiple for incoming investors.



Value creation plan

- Ability to work with a strong management team.
- Product road map through CPI partnership and possibly CPI involvement.

1. No 'blue sky' risk 2. Clear investment goals

3. Pre assessed acquirors

4. Less execution risk



### Investments from CPI Evergreen Fund

Our track record is why investors choose us



Qkine





Recycling metal from PCB board Series A Manufacture complex proteins Seed

Streamline complex wiring Seed

Manufacturing plastic from biomass Series A

Disrupting	Renewables	Healthcare	Automotive	Consumer goods
Our value add	Process optimisation to commercial readiness	Increased product suite Sales £300k to £2million	Design development to commercial readiness	Material ready to be piloted by customer
And attracted attention	Cisco, BGF, Vowerk GAP	International distributors and OEMs	Lockheed Martin, leading US Car manufacturer	Interests from large corporate customers

Half of the portfolio has **increased** by **3.9x** 



### Managed & Client Funds

Our partners return time and time again



### **Enterprise Investment Scheme**

- Fund providing equity funding to SMEs with a significant presence across the UK.
- Main eligibility criteria is EIS investment within 7 years of 1st commercial sale.



### **CPI Evergreen Fund**

- Evergreen fund providing equity & debt funding to SMEs.
- Funding for growth, development capital, cash out and sweat equity.



### **EverQuest Investor Partners (deal by deal)**

- HNW individuals, family offices and fund managers.
- Flexibility to do growth capital and buyouts.



### Co-Investor Partners & Family Offices (£250k to £2million)

- HNW individuals, family offices and fund managers.
- Flexibility to do development capital and buyouts.

# Partner with EverQuest

Investors who start with us, stay with us.

Interested? Email hello@everquestcapital.com



An experienced investment team



investing in the strategic Deep MakeTech sector



with a down to earth investment approach



exclusive deal flow supported by CPI



with near-term investment opportunities



and with the best interest of its investors at heart

## Thankyou

Contact

hello@everquestcapital.com

For more information visit everquestcapital.com





### **Stephane Mery**

#### **Partner**

Over 20 years' experience in private equity and entrepreneurship. He was CEO of BBSF an early-stage fund behind the success of Spirogen (sold to Astra Zeneca for \$400m), Abzena (listed on AIM for £70m) and Endomagnetics (sold for \$310m to Hologic). He was also partner at Beringea leading investments in Life Sciences and Renewables including Biovex (sold for \$1bn to Amgen). Stephane turned around and successfully exited a company manufacturing and selling laboratory monitoring equipment. Stephane is a Doctor in Veterinary Medicine, a Veterinary Pathologist and holds an MBA from INSEAD.

#### Hannah Wade \*

#### Partner

Hannah oversees CPI's access to funding and finance activities. Previously she was Principal Solicitor at CPI, drafting and negotiating a variety of complex, high-value contracts. She focuses on building and maintaining relationships with partner investors, supporting early-stage technology companies to secure private investment, and managing the investment portfolio. She qualified as a lawyer in 2006 and, prior to joining CPI in 2015, spent 6 years in private practice at an international law firm.

\* CPI designated member

### **Peter Smith**

#### Partner

Peter has over 10 years' experience in private equity and corporate finance previously working with Maven Capital Partners and CPI Enterprises. Peter has led and worked on a number of the most successful transactions in the region during his tenure, including that of Pragmatic (raised over £150million). He has supported a range of fast-growing businesses including Qkine, Q5D, Revlifter, iPac, Descycle. He is responsible for new investments and has overall responsibility for all aspects of the business including strategy, client management and business development. Peter holds an MSc in Finance from Warwick Business School.







#### Dr. Ian Smith

#### $Head\ of\ Investor\ Partnerships$

lan leads investor partnerships, focusing on the deeptech ecosystem and building strategic relationships with investors, companies and stakeholders to maximise impact.

He has a PhD in Chemistry from Durham, an MSc from Cranfield and a BSc from King's College London. With over 10 years' entrepreneurial experience running a global business delivering sales and projects, lan combines scientific expertise with commercial insight to drive collaboration and growth.

### Sarah Wang

#### Investment Analyst

Sarah joined as an Investment Analyst in 2023. She has strong passion for deep tech investment after working in leading investment firms Bertelsmann Investments and Tiantu Capital. Her values are aligned to that of people, planet and place.

She holds a Masters of Financial Analysis from London Business School (LBS) and a Business Administration degree from Ivey Business School in Canada. Sarah is building experience to deliver significant social impact and she has explored responsible investing during her time at LBS.

#### Frank Millar

#### Chief Executive Officer, CPI

Frank joined CPI in 2015 as COO before moving into the role of CEO in 2020. Frank is a Chartered Engineer and Chartered Director, having spent his industrial career with UK engineering and project management companies delivering services to the process industries. He has 20 years of experience of technology development and deployment in the gas process and nuclear-decommissioning sectors. He has worked in project delivery and business management roles in the UK, North America and the Middle East.